

# Workspace Productivity



## Enabling Effective Transition

Discover the best assistance in helping organisations migrate to new productivity tools and realise the benefits of increased operational efficiency and lower costs



Empowering Technology



## Challenging Decisions

Work is increasingly being regarded as a thing you do, not a place you go. As a result, organisations need to ensure employees are productive wherever they are.



Driving productivity means providing access to new business tools via desktop or mobile devices that enable increased efficiencies, innovation and productivity gains across different user groups. As a result, new innovative workspace technologies such as Microsoft Windows 7 and Exchange 2010 are being deployed increasingly inside many organisations.

With a host of provisioning options to consider such as VDI, SaaS and Cloud, finding the right strategy to successfully deliver an effective migration project is difficult.

Companies have a multitude of issues to contend with to migrate a workforce to new client based technologies: from the cost of the technology, the right provisioning strategies, management and support through to in-house skills and current migration processes.

As a result, many organisations struggle to introduce new workspace tools on time or within budget. This undermines the business objective of increased user productivity, market competitiveness and the delivery of better operational efficiencies.

With over 40 years experience in managing some of the world's largest desktop deployment projects, a&o systems understands the distributed IT estate. By utilising our own pedigree of services and working with vendor partners including Alcatel-Lucent, Check Point, Citrix, HP and Microsoft, we help customers ease the burden of process complexity associated with enterprise wide technology migration projects.

***"We have worked with a&o systems for a number of years and have always been impressed with their level of technical knowledge and proactive approach to supporting our desktop IT strategy."***

Advent Group Services Ltd.

a&o systems works closely with customers to deliver tailored and comprehensive solutions that encompass desktop, messaging, presence, mobility, collaboration and voice to maximise business advantage.

The variety and strength of our consultancy services simplifies the migration process and provides an end to end delivery function to ensure all business, technical and user benefits are comprehensively realised, enabling customers to drive maximum workspace productivity and business advantage from their user centric IT strategies.

Our services include:

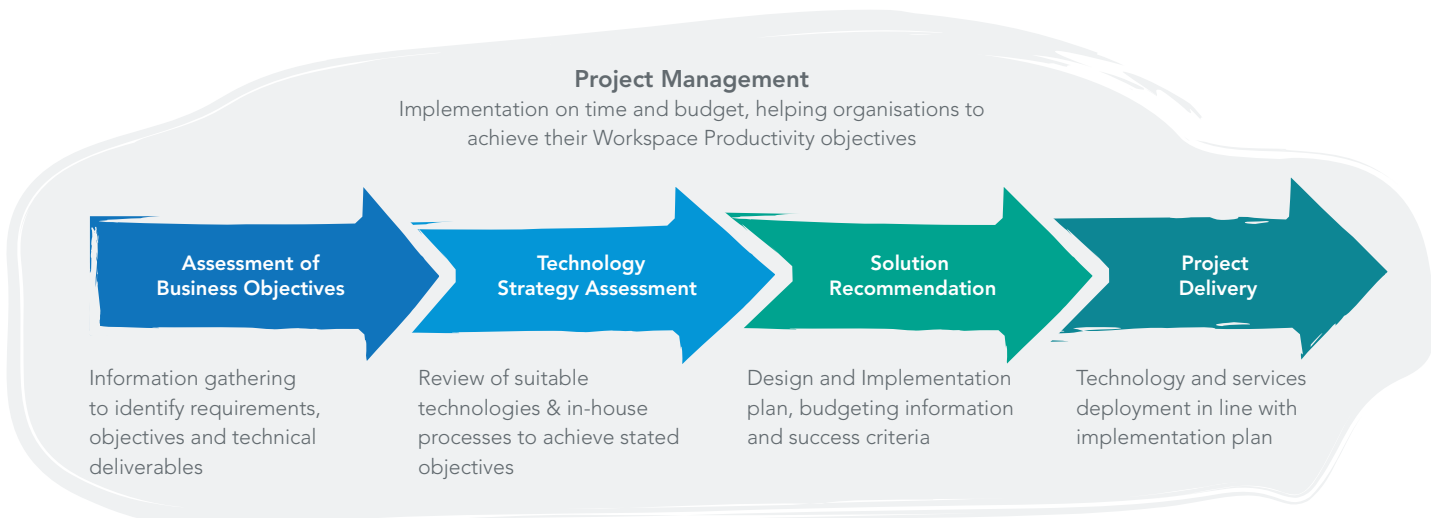
- > *Bespoke Migration Strategies*
- > *Desktop and Business Application Alignment*
- > *Provisioning Strategies including Virtual Desktop Infrastructure*
- > *Desktop to Data Centre Infrastructure Deployment*
- > *Enterprise End Point Security*
- > *Software Licensing and Asset Management*
- > *Hardware and Software Asset Procurement*



**Customer Engagement**

A key foundation of a&o systems approach to enabling effective workspace productivity is our comprehensive engagement with customers to build valuable and pivotal partnerships based on trust and satisfaction.

Our breadth of proven services, from setting the migration strategy through to project delivery ensure that we design and implement effective solutions that deliver desired functionality on time and first time, within agreed timescales and budget.



### Benefits of Workspace Productivity Services from a&o systems

An effective approach to workspace productivity brings a host of benefits to our customers:

- > Simplified migration processes that enable effective introduction of new workspace technologies to time and budget
- > User productivity levels increased and competitive advantage enhanced through seamless integration of new user tools
- > Greater ROI realised through a more efficient migration strategy
- > Reduced TCO through more effective technology provisioning methods
- > Positive perception of IT and overall contribution to business strategy

### Experience

We have been successfully delivering workspace productivity solutions for over 20 years. As a select group of certified technology experts with specialist skill sets, we ensure the effective implementation, provisioning, management and support of our customers recommended workspace productivity technologies.

a&o systems was one of the the first companies in the UK to achieve PAS99 and our employees are accredited to the highest level of industry recognised standards including PRINCE2 and ITIL, ensuring our customers are guaranteed exemplary levels of service.

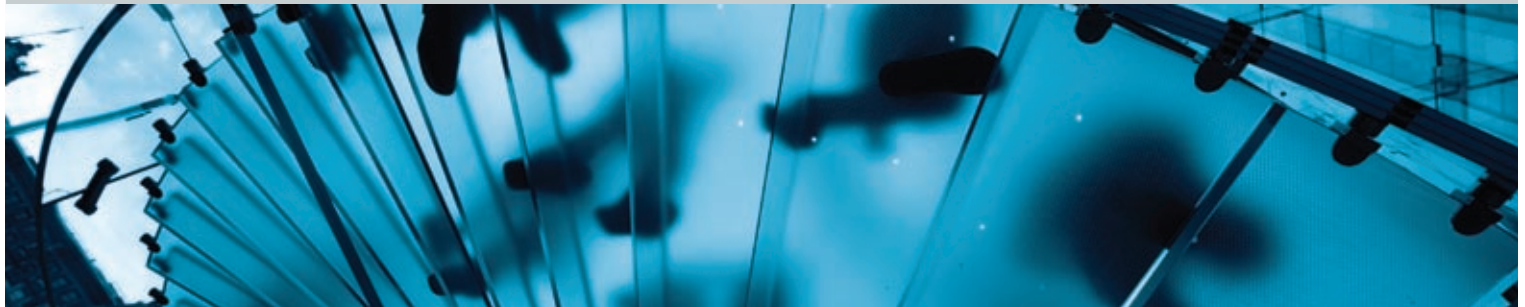
### Partnerships

Customers deserve choice to make the right decision. We have a wide and comprehensive portfolio of industry leading technologies including Alcatel-Lucent, Check Point, Citrix, HP and Microsoft to provide customers with a bespoke solution specifically designed around their IT needs and business objectives.

### Discovery Workshop

**a&o systems is running a series of customer workshops to further discuss how Workspace Productivity can drive key benefits across the business.**

For more information please email: [workspaceproductivity@aogroup.co.uk](mailto:workspaceproductivity@aogroup.co.uk)



### About a&o systems

a&o systems provides IT infrastructure and services that support our customers' need for greater operational efficiencies, reduced costs and increased business productivity.

We help Commercial and Public Sector organisations design and implement effective and flexible IT strategies for data centre, desktop and network environments that drive competitive advantage.

Through our specialist technology offerings of Dynamic Services, Network Optimisation and Workspace Productivity we provide a wide and comprehensive portfolio of products and services that are backed by leading technology vendors.

With a wealth of skills and experience and driven by customer satisfaction, a&o systems has a flexible and consultative approach that enables organisations to achieve their IT objectives and secure maximum business advantage.

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