

Network Optimisation



The Innovative Option

Discover the best approach to network optimisation and realise the benefit of accelerated return on investment (ROI)



Challenging Environments

Now more than ever, Network Managers and CIOs have to deal with reduced IT budgets, spiralling network costs, acute security issues and an increasingly remote and mobile workforce.

In a competitive environment there is real pressure to cut costs, seek efficiencies, and critically, invest in new technology with a rapid ROI that is fit for purpose to drive the business forward.

“They work with us in partnership to understand our requirements, design the architecture as well as installing and maintaining the systems. This is built on an open and honest relationship which has developed over time.”

Hertfordshire County Council

Projects such as unified communications, data centre consolidation and desktop virtualisation are being implemented to support the drive for greater operational efficiencies and increased productivity. All will rely on an effective network to achieve the stated project objectives.

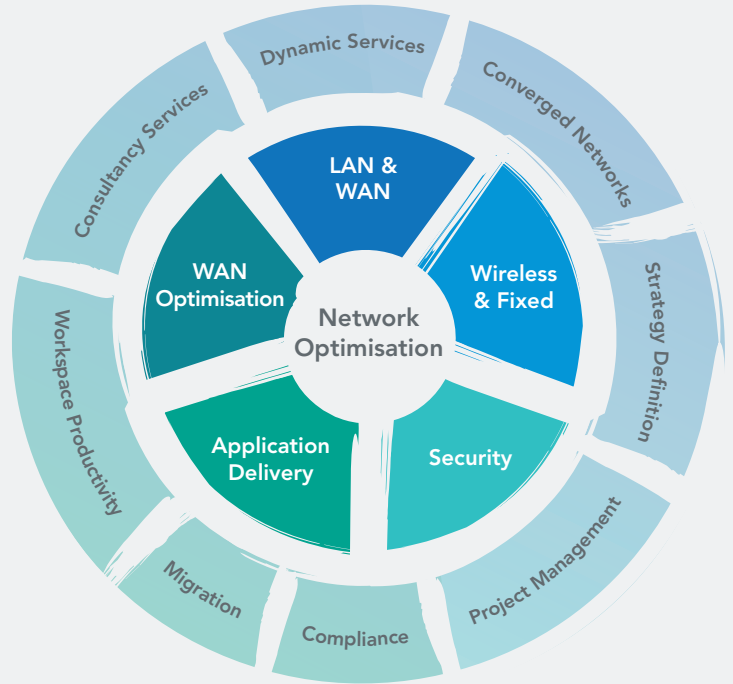
At a&o systems we view the network as a strategic asset. It's the framework which delivers new applications, drives new services and ultimately supports the drive for competitive advantage.

With over 40 years experience in designing, deploying and managing corporate networks and working with technology partners that include Alcatel-Lucent, Check Point, Cisco, F5, HP Networking and Riverbed we advise on all aspects that contribute to its optimised performance.

Our Innovative Approach to Network Optimisation

Single source network solutions don't always live up to the promise of delivering maximum value and complete functionality. Similarly, 'best fit' point solutions can often leave organisations frustrated with the lack of management flexibility and their refusal to integrate with other network products.

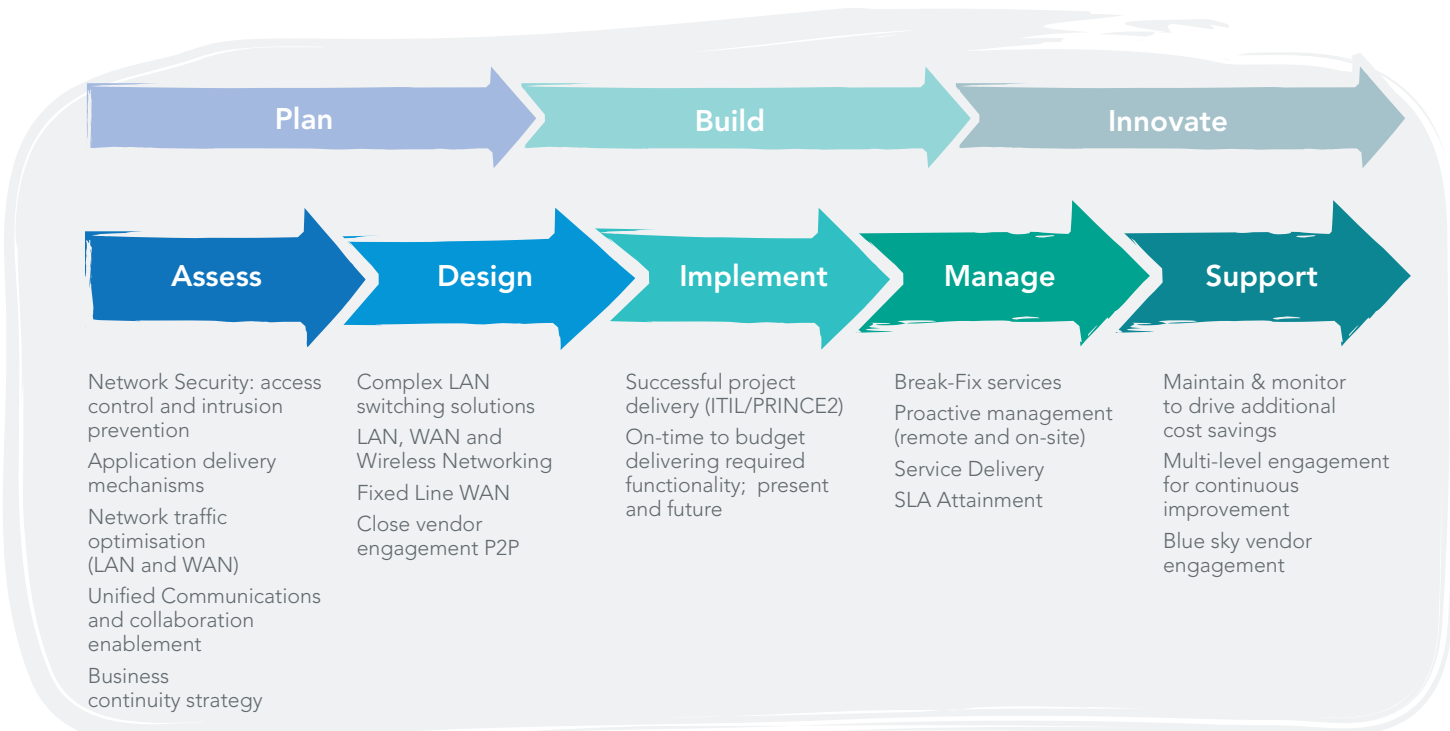
a&o systems believe there is another, more innovative approach that can help customers make the best decision. By undertaking a thorough diagnosis of our customer's network limitations we will recommend a solution that intelligently addresses and resolves identified issues with 'best of breed' technology products that are guaranteed to closely integrate. The result is a flexible and complete network solution that does not compromise on either value, functionality or manageability.



Customer Engagement

A key foundation of a&o systems' innovative approach to network optimisation is our comprehensive engagement with customers to build valuable and pivotal partnerships based on trust and satisfaction.

Our breadth of networking services, from initial performance assessments through to remote management and support, ensure that we design and implement effective solutions that deliver desired functionality and intelligent networks that are 'fit for purpose'.



Benefits of Network Optimisation from a&o systems

A consultative and holistic approach to network optimisation brings a host of benefits to our customers:

- > An adaptive and intelligent network solution that is built from selected best of breed components to guarantee quality of service, functionality and integration
- > A dynamic network that is future proofed, supports business objectives and new technology initiatives
- > A rapid ROI and reduced TCO from existing and new network infrastructure
- > Reduced network provision and operating costs
- > Reliable performance of business applications to increase user productivity and accelerate user adoption

> Improved service availability and business continuity effectiveness

Experience

We have been delivering innovative network solutions to our customers for over 40 years. As a select group of certified network consultants with specialist skill sets, we ensure the successful design, implementation, management and support of our customers' recommended solution of enhanced network optimisation technologies.

a&o systems was one of the first companies in the UK to achieve PAS99 and our employees are accredited to the highest level of industry recognised standards and qualifications including PRINCE2 and ITIL, ensuring customers are guaranteed exemplary levels of service.

Partnerships

We have an excellent portfolio of complementary technologies with strong integration standards and properties. Certified vendor relationships with market leading organisations such as Alcatel-Lucent, Check Point, Cisco, F5, HP Networking and Riverbed ensure our competency in delivering and integrating products in to bespoke and future proofed customer solutions.

Discovery Workshop

a&o systems is running a series of customer workshops to further discuss how Network Optimisation can drive key benefits across the business.

For more information please email: networkoptimisation@aogroup.co.uk



About a&o systems

a&o systems provides IT infrastructure and services that support our customers' need for greater operational efficiencies, reduced costs and increased business productivity.

We help Commercial and Public Sector organisations design and implement effective and flexible IT strategies for data centre, desktop and network environments that drive competitive advantage.

Through our specialist technology offerings of Dynamic Services, Network Optimisation and Workspace Productivity, we provide a wide and comprehensive portfolio of products and services that are backed by leading technology vendors.

With a wealth of skills and experience and driven by customer satisfaction, a&o systems has a flexible and consultative approach that enables organisations to achieve their IT objectives and secure maximum business advantage.

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