

# Electra Partners



## Dynamic Services

Electra Partners is one of Europe's leading independent private equity fund management groups, with over £800m under management. The Electra team is comprised of over seventy people working across offices in London, Paris and Frankfurt using sophisticated technology to manage the assets of Electra Investment Trust and other private equity clients, as well as to maintain their strong track record in private equity investments.

### The Business Issue

In order to improve the operations and support of IT services, Electra Partners made the decision to outsource their IT capability and services.

### Our Approach

a&o systems adopted a collaborative approach in order to identify Electra Partners' key IT issues and requirements. The wealth of experience a&o has in the field of outsourcing means it is acutely aware that a one-size-fits-all approach is simply not good enough when dealing with individual in house IT requirements.

In order to develop an in-depth understanding of the issues involved, a&o fielded a dedicated team of IT professionals to work exclusively for Electra Partners. In this way, we were able to advise on the most effective use of technology services to meet and achieve the company's specific business objectives and goals.

We successfully conducted a full infrastructure replacement across all Electra Partners' offices. Work undertaken in this wide-ranging programme included the installation of a new Wide Area Network, video conferencing facilities and migration from Lotus Notes to Microsoft Exchange. All telephone systems

were replaced with Alcatel Voice over IP (VoIP) solutions.

a&o systems continues to provide around-the-clock management of all aspects of Electra Partners' IT systems. In addition, we also work with the company on areas of long-term strategic importance to ensure the most effective IT solutions are implemented at every stage of the company's development.

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## Key Benefits

With the new solution in place and management guidance provided by a&o systems, Electra Partners has seen the positive results of improved reliability and optimised performance.




## Fully Integrated Applications across Europe:

As a result of their pan European expertise, a&o was able to deliver optimised solutions across all of the Electra Partners' European offices. Electra Partners, though increased network flexibility, can support a variety of services such as Multimedia Applications, Video Streaming and VoIP.

## Simplification of Major Changes:

Owing directly to the IT infrastructural changes and management processes implemented by a&o systems, a major office move was handled for Electra Partners with minimal downtime. The entire office relocation was conducted over just one weekend, with all IT services operating as normal by Sunday evening.

## Solutions Implemented

-  Dynamic Services
-  Network Optimisation
-  Workspace Productivity

*"We've been consistently impressed with the services a&o has provided for us. Their staff have always been knowledgeable, helpful and on-hand to deal with both our day-to-day and long term IT issues."*



To find out how we could help your business achieve significant efficiencies contact us today.

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